

Dr. George Yan P. Eng.

We have known George for over 25 years, and during this time period he has been Advising Canarm on Strategic Planning, Product Development, Marketing and Intellectual Property protection issues.

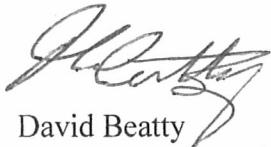
Highlights of George's contributions to Canarm that come to mind are:

- Helped Canarm reposition its business from ceiling fan to include lighting. Canarm is the leading Canadian supplier of ceiling fan and lighting products to mass merchandisers and DIY chains. From this base, Canarm is successfully expanding into the US market.
- Facilitated Canarm's regular annual strategic planning sessions for the three business units: Residential, HVAC/Commercial and Agriculture, which resulted in significant year-over-year growth rates.
- Improved product development process such that Canarm routinely develops up to 600 SKUs per year with joint design teams in Canada and China.
- Helped Canarm write strategic plan for Canarm's largest customer, a Canadian Retail Icon, which contributed to Canarm being approved as a strategic vendor.
- Developed marketing models based on Statistics Canada, US Department of Commerce and its customers' market share information.

In addition, George was a director of one of Canarm's sister company Delhi, which was merged with Canarm.

George works very well with us and our management team. We are pleased to count him as a member of our Team.

Sincerely,

A handwritten signature in black ink, appearing to read 'David Beatty'.

David Beatty  
Chief Executive Officer

A handwritten signature in black ink, appearing to read 'Jim Cooper'.

Jim Cooper  
President